

AI Solution ROI Report

Date Generated: 11/04/2024

Proposed Solution & ROI

This report details quantitative and qualitative information and estimates for the following AI solution proposal: *Summary: Reyes executed an initial contract with OneReach.ai which generated significant ongoing bottom-line savings thru two delivered AI use cases that offset the cost of the platform for the next 5 years with major upside based on future use cases. Business case: Continuing our strategic partnership with OneReach.ai will enable us to capture of existing use case financial benefits, provide 5 years of unlimited use of the OneReach.ai platform and professional services to drive new savings: Savings from the first use cases fund the 5-year the OneReach platform with significant upside based on new use cases Business case analysis: Use case savings without DLP labor savings: IRR +3.5% NPV (\$0.78M) Use case savings with DLP labor savings: IRR +22.1%, NPV +\$2.02M.* The solution has an estimated return on investment of **35.38%** over a period of 5 years. The solution is proposed for **RFoB**.

Calculation Details

Metric	Value
Upfront Costs	\$240,000
Ongoing Costs	\$85,000
Revenue Savings	\$200,000
Cost Savings	\$2,750,000
Net Benefit	\$2,865,000
Break Even Point	1.22
ROI	35.38%

NPV Analysis (5 Years)

Net Present Value(s)	Value
Year 1	\$106,481.48
Year 2	\$98,593.96
Year 3	\$91,290.71
Year 4	\$84,528.43
Year 5	\$78,267.07

Qualitative Considerations: Pros & Cons

Pros

Cost savings from AI use cases significantly contribute to the NPV and IRR, enhancing financial performance.

Unlimited usage of the AI platform for 5 years encourages ongoing innovation and the development of new use cases.

Potential for increased operational efficiency and productivity through AI automation in beverage distribution logistics.

Cons

Initial implementation may involve unforeseen costs and time which could temporarily hinder operations.

Potential regulatory compliance costs and legal considerations related to data handling and user privacy.

Risk of dependency on the AI platform may limit future technology diversification or improvement options.